# Alibaba.com Gold Plus Supplier



# **Assessment Report**

Presented to

# Guangzhou Yixiang Ecommerce Co., Ltd.

广州易享电子商务有限公司

Gold Supplier & Assessed Company	
Relationship:	☐ Kindred between Owners ☐ Cooperation Partner
Company Address	Room 510, 5th Floor, No. 44, Nanzhou Road, Haizhu District,
Company Address	Guangzhou City, Guangdong Province, China
City / Country:	Guangzhou / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	cn1521299851ujwe
Gold Supplier Company Name:	Guangzhou Yixiang Ecommerce Co., Ltd.
Contact Person:	Mr. Xiaoqin Yang
Phone Number:	0086-20-38669656
Fax Number:	N/A
Email:	ken@besharpping.com
Website Address (URL):	http://besharpping.en.alibaba.com

Service Provided by TÜV SÜD Certification and Testing (China) Co., Ltd. Report No.: 18428169\_T







Report Number:	18428169_T	Assessment Type	Trade Assessment
Date of Assessment: 24/Dec./2018 Report Date		Report Date:	24/Dec./2018
Assessor's Name:	Ms. Na Chen	Validity Period:	25/Dec./2018 24/Dec./2019
Reviewed By:	Ms. Ciri Hu	Online Verification:	www.tuv-sud.cn/alibaba-en

#### **Important Notes:**

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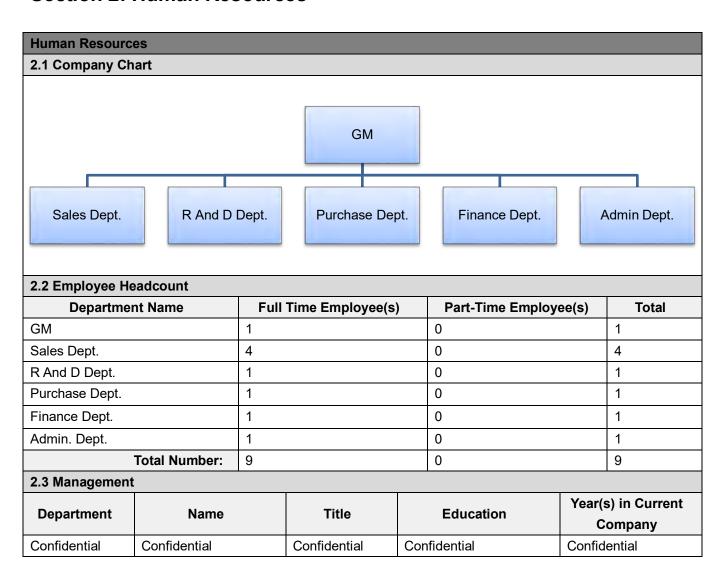
# **Section 1: Company Overview**

Company Overview						
1.1 Legal Validity						
Does the company have a valid		Business License	9144010130474931XB			
business license?	⊠ res □ NO	Number:				
Year Established:	11/Jul./2014	Validity Period:	11/Jul./2014			
real Established.	11/301./2014		31/Dec./2049			
Export Experience:	4 Years	Industry	4 Years			
Ехроп Ехропопос.	+ Tours	Experience:	4 10010			
Registered Address:	Room 510, 5th Floor, No. 44, Na	anzhou Road, Haizhu [	District, Guangzhou City,			
rtogiotorou / tudrooo.	Guangdong Province, China					
Company Address:	Room 510, 5th Floor, No. 44, Na	anzhou Road, Haizhu [	District, Guangzhou City,			
<u> </u>	Guangdong Province, China					
Annual review conducted by		Reviewed By:	Guangzhou Industrial			
the Industrial & Commercial	⊠ Yes □ No		and Commercial			
Bureau?			Bureau Haizhu Branch			
Registered Capital:	RMB 100,000					
Corporate Representative:	Mr. Xiaoqin Yang					
Industry:	Luggage, Bags and Cases, Time					
Business Type:	☐ Manufacturer ☑Trading Company ☐Manufacturer & Trading Company					
T (0 )	│	☑ Private Owner ☐ Public Company ☐ Joint Venture				
Type of Ownership:	Stated Owned S	Sole Proprietorship	☐ Other			
Products /Service:	Crafts Bags, Crafts Boxes, Pren	nium Accessories				
1.2 Company Building Informati	on					
Certification Type:						
<del>_</del>		e Agreement 🔲 Fa	actory Officer Claimed			
Total Building Size: 105	m <sup>2</sup>					
Office Size: 105	<u>m²</u>					

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### **Section 2: Human Resources**



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# **Section 3: Current Export Situation**

Morking Experience	Current Export Situation							
Working Experience	Th	oro aro	foreign trading	a omplovo	os in the con	anany		
Language   Speaking   Writing	111	eie aie4	ioreign trading	y employe	es iii tile con	прапу.		
Language   Speaking   Writing				Acce	epted	Listening &	Reading &	
21-30 Years   0		Working Experience	Headcount		•	_	_	
11-20 Years   0		Over 30 Years	0	English		Yes	Yes	
N/A		21-30 Years	0	N/A		N/A	N/A	
2-5 Years		11-20 Years	0	N/A		N/A	N/A	
Less than 2 years     0     N/A     N/A     N/A       Does the company have a valid export license?		6-10 Years	0	N/A		N/A	N/A	
Does the company have a valid export license?  Export License Registration No.:  Total Revenue (Previous Year):  Confidential  Estimated Export Revenue (Current Year):  Confidential  Trade Agents Employed Overseas:  Yes No  Nearest Port:  Accepted Payment Terms  Shenzhen Port  Accepted Payment Terms  Shenzhen Port  Accepted Payment Type:  Cash Swest Union Money Gram M		2-5 Years	4	N/A		N/A	N/A	
Export License Registration No.:  Total Revenue (Previous Year):  Confidential  Estimated Export Revenue (Current Year):  Confidential  Estimated Export Revenue (Current Year):  Confidential  Trade Agents Employed Overseas:  Nearest Port:  Accepted Payment Terms  Shenzhen Port  Accepted Payment Type:  Accepted Payment Type:  Accepted Payment Type:  Accepted Ead time from product order confirmation to production delivery (products exiting the factory):  Product Category  Num  Unit  Crafts Bags  40  Days  Premium Accessories  40  Days  Average Sampling Time  Product Category  Lead Time  Crafts Bags  Crafts Boxes  15 Days  Premium Accessories  15 Days  The Shortest Sampling Time  Product Category  Shortest Lead Time		Less than 2 years	0	N/A		N/A	N/A	
Total Revenue (Previous Year):  Total Export Revenue (Previous Year):  Estimated Export Revenue (Current Year):  Confidential  Trade Agents Employed Overseas:  Nearest Port:  Accepted Payment Terms  FOB SICIF SEXW SCFR  L/C T/T SCREUT Card  Accepted Payment Type:  Cash SWest Union Money Gram Paypal Moneybooker  Average lead time from product order confirmation to production delivery (products exiting the factory):  Product Category  Num Unit  Crafts Bags  40 Days  Crafts Boxes  40 Days  Average Sampling Time  Product Category  Lead Time  Crafts Bags  Crafts Boxes  15 Days  Premium Accessories  15 Days  The Shortest Sampling Time  Product Category  Shortest Lead Time	Do	es the company have a v	alid export license?	1		☐ No		
Total Export Revenue (Previous Year):  Estimated Export Revenue (Current Year):  Confidential  Trade Agents Employed Overseas:    Yes   No	Ex	port License Registration	n No.:		03636620			
Estimated Export Revenue (Current Year):  Trade Agents Employed Overseas:  Nearest Port:  Accepted Payment Terms  Accepted Payment Type:  Accepted Payment Port  Accepted Accepted Payment Port  Accepted A	To	tal Revenue (Previous Y	ear):		Confidentia	al		
Trade Agents Employed Overseas:    Yes   No	To	tal Export Revenue (Previ	ous Year):		Confidentia	al		
Nearest Port:  Accepted Payment Terms    Shenzhen Port	Estimated Export Revenue (Current Year):				Confidential			
Accepted Payment Terms    S FOB   CIF   EXW   CFR	Tra	ade Agents Employed Ove	erseas:		☐ Yes ☐ No			
Accepted Payment Type:    Cash   West Union   Money Gram   Paypal   Moneybooker	Ne	arest Port:			Shenzhen Port			
Accepted Payment Type:    Cash   West Union   Money Gram   Money Gram	Ac	cepted Payment Terms			⊠ FOB	□ CIF	⊠EXW ⊠CFR	
Average lead time from product order confirmation to production delivery (products exiting the factory):  Product Category Num Unit  Crafts Bags 40 Days  Crafts Boxes 40 Days  Premium Accessories 40 Days  Average Sampling Time  Product Category Lead Time  Crafts Bags 15 Days  Premium Accessories 15 Days  Premium Accessories 15 Days  The Shortest Sampling Time  Shortest Lead Time					⊠ L/C			
Average lead time from product order confirmation to production delivery (products exiting the factory):  Product Category Num Unit  Crafts Bags 40 Days  Crafts Boxes 40 Days  Premium Accessories 40 Days  Average Sampling Time Product Category Lead Time  Crafts Bags 15 Days  Crafts Boxes 15 Days  Premium Accessories 15 Days  The Shortest Sampling Time  Product Category Shortest Lead Time	Ac	cepted Payment Type:			☐ Cash ☐ West Union ☐ Money Gram			
Product Category         Num         Unit           Crafts Bags         40         Days           Crafts Boxes         40         Days           Premium Accessories         40         Days           Average Sampling Time         Lead Time           Crafts Bags         15 Days           Crafts Boxes         15 Days           Premium Accessories         15 Days           The Shortest Sampling Time         Shortest Lead Time					☐ Paypal ☐ Moneybooker			
Crafts Bags 40 Days  Crafts Boxes 40 Days  Premium Accessories 40 Days  Average Sampling Time  Product Category Lead Time  Crafts Bags 15 Days  Crafts Boxes 15 Days  Premium Accessories 15 Days  The Shortest Sampling Time  Product Category Shortest Lead Time	Αv	erage lead time from prod	luct order confirmat	ion to proc	duction delive	ery (products exi	ting the factory):	
Crafts Boxes 40 Days Premium Accessories 40 Days  Average Sampling Time  Product Category Lead Time  Crafts Bags 15 Days  Crafts Boxes 15 Days  Premium Accessories 15 Days  The Shortest Sampling Time  Product Category Shortest Lead Time		Product 0	Category		Num		Unit	
Premium Accessories 40 Days  Average Sampling Time  Product Category Lead Time  Crafts Bags 15 Days  Crafts Boxes 15 Days  Premium Accessories 15 Days  The Shortest Sampling Time  Product Category Shortest Lead Time	Cra	afts Bags			40		Days	
Average Sampling Time  Product Category  Lead Time  Crafts Bags  15 Days  Crafts Boxes  15 Days  Premium Accessories  15 Days  The Shortest Sampling Time  Product Category  Shortest Lead Time	Cra	afts Boxes			40 Days		Days	
Product Category  Crafts Bags  Crafts Boxes  15 Days  Crafts Boxes  15 Days  Premium Accessories  15 Days  The Shortest Sampling Time  Product Category  Shortest Lead Time	Pre	emium Accessories			40		Days	
Crafts Bags 15 Days Crafts Boxes 15 Days Premium Accessories 15 Days The Shortest Sampling Time Product Category Shortest Lead Time	Αv	erage Sampling Time			T			
Crafts Boxes 15 Days Premium Accessories 15 Days The Shortest Sampling Time Product Category Shortest Lead Time	Product Category			Lead Time				
Premium Accessories 15 Days  The Shortest Sampling Time  Product Category Shortest Lead Time	-			15 Days				
The Shortest Sampling Time Product Category Shortest Lead Time	Crafts Boxes				15 Days			
Product Category Shortest Lead Time	Premium Accessories				15 Days			
	Th							
Premium Accessories 15 Days		Product (	Category			Shortest Le	ead Time	
	Pre	emium Accessories			15 Days			

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# **Section 4: Export Business Capacity**

<b>Export Business Capa</b>	city					
4.1 Market Distribution	(Previou	s 12 Months)				
Market		Main Product(s)	Reven	ue (USD)	Total Revenue (%)	
North America	Crafts	Bags, Crafts Boxes, Premium	Confid	ential	30.00	
North America	Access	sories			30.00	
South America	Crafts	Bags, Crafts Boxes, Premium	Confid	ential	5.00	
South America	Access	sories			3.00	
Factorn Furance	Crafts	Bags, Crafts Boxes, Premium	Confid	ential	5.00	
Eastern Europe	Access	sories			5.00	
Southeast Asia	Crafts	Bags, Crafts Boxes, Premium	Confid	ential	15.00	
Southeast Asia	Access	sories			15.00	
Africa	N/A		0		0.00	
Occania	Crafts	Bags, Crafts Boxes, Premium	Confid	ential	F 00	
Oceania	Access	sories			5.00	
Mid Foot	Crafts	Crafts Bags, Crafts Boxes, Premium		onfidential 0.00		
Mid East	Access	sories			0.00	
Eastern Asia	Crafts	Crafts Bags, Crafts Boxes, Premium Con		ential	10.00	
Eastern Asia	Access	sories	ies		10.00	
Western Europe	Crafts	Crafts Bags, Crafts Boxes, Premium		ential	25.00	
western Europe	Access	Accessories			25.00	
Central America	N/A		0		0.00	
Northarn Furance	Crafts	Bags, Crafts Boxes, Premium	Confidential 2.00		2.00	
Northern Europe	Access	sories			2.00	
Southorn Europa	Crafts	Crafts Bags, Crafts Boxes, Premium		ential	2.00	
Southern Europe	Access	Accessories			2.00	
South Asia	Crafts	Bags, Crafts Boxes, Premium	Confid	ential	1.00	
Accessories		sories			1.00	
Domestic Market N/A		0			0.00	
4.2 Main Clients						
Client Name		Main Product(s)		Tot	al Revenue (%)	
Confidential		Confidential		Confidential		

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# **Section 5: Quality Assurance**

Quality Assu	rance								
5.1.1 Quality	Managemer	nt System Ce	rtification						
Certificatio	n Cer	tified By	Certificate No.	Busi	ness Scope	Validity Date			
N/A	N/A		N/A	N/A		N/A			
5.1.2 Produc	t Certification	n							
Certificatio	n Cer	tified By	Certificate No.	Product N	Name & Model No.	Validity Date			
N/A	N/A		N/A	N/A		N/A			
5.2 Testing R	Report								
Certificatio	n Cer	tified By	Certificate No.	Product N	Name & Model No.	Validity Date			
N/A	N/A		N/A	N/A		N/A			
5.3 Supplier	Managemen	t							
Item		Content		C	Observations /Com	nents			
5.0.4	Does the co	mpany have	a supplier	⊠ Yes					
5.3.1	assessmen	t procedure?		☐ No					
F 2 2	Does the co	mpany have	an updated list	⊠ Yes					
5.3.2	of approved	l suppliers?		☐ No					
	Has the cor	npany establi	shed and	☐ Yes, with w	vritten standard proc	edures			
5.3.3 implemented a standard procedure for				Yes, with w	vritten procedure but	lack of consistent			
purchasing contract review and			w and	standard					
	approval?			☐ No					
				Yes, asses	sment reports are a	vailable for more			
				than 3 years					
	Doos the se	mnany kaon	ita auppliar	Yes, asses	sment reports are a	vailable for the last			
5.3.4		mpany keep	its supplier	1-3 years					
	assessmen	reports?							
				previous 12 months					
				□ No					
	Are the com	npany's purch	asina	Yes, the purchasing document includes all the					
			nsure product	information required					
5.3.5		ol and their c	·	Yes, however the purchasing document includes					
	requirement			incomplete info	ormation				
	roquironion			☐ No					
				Yes, with clear standard and written inspection					
	Is there a p	rocedure to co	onduct random	records					
5.3.6	product insp	pections after	final	Yes, with inspection records but no procedures					
	packaging?			Yes, with procedures but no inspection records					
					tions are not necess	ary			
5.4 After Sale	es Service								
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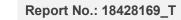


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Item	Content	Observations /Comments
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<ul> <li>☐ Yes, with a standard feedback form and records</li> <li>☐ Yes, with a standard feedback form but no records</li> <li>☐ Yes, with records but no standard feedback form</li> <li>☐ No</li> </ul>
5.4.2	Are there any clear procedures for handling customer complaints?	<ul> <li>☐ Yes, with clear procedures and written records</li> <li>☐ Yes, with clear procedures but no written records</li> <li>☐ Yes, with written records but no clear procedures</li> <li>☐ No</li> </ul>
5.4.3	Is there a closed-loop corrective action system in place?	<ul><li>✓ Yes</li><li>☐ No</li></ul>
5.4.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<ul> <li>☐ Yes, with procedures to trace raw materials</li> <li>☐ Yes, main raw material can be traced</li> <li>☐ No, only the production date can be traced</li> <li>☐ No</li> </ul>
5.4.5	Is there a product alert and recall procedure?	☐ Yes ☑ No

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# Section 6: R & D Capacity

R&D Capacity								
6.1 Current Situa	tion							
There is1		R&D engin	eer in the compar	ny.				
Education Level	There is R&D e  Education Level				Work	Experience		Headcount
Doctorate	0				Over 30	0 Years	0	
Post-Graduate	0				21-30 \	/ears	0	
Graduate	1				11-20 Y	⁄ears	0	
Junior College	0			Ī	6-10 Ye	ears	0	
Technical School 0					2-5 Yea	ars	1	
High School	High School 0				Less th	nan 2 years	0	
Patent Situation								
Patent No.	The	Name of the	e Patent		Th	e Patent Type		Available Date
N/A	N/A			N/	A			N/A
<b>Brand Situation</b>								
Registration/ap	Brand	Name	For Approval to Use			Validity Date		Ref.
plication No.	Brand	Ivaille	Goods			validity Date		Nei.
5529222	Refer to the	ne Photo	Jewellery Boxes Jewelry Boxes, a Boxes Not Of Me Jewelry Boxes of Metal, Jewelry B Precious Metal, a Organizer Rolls of Travel, Jewelry F Storage, Jewelry For Travel, Leath Jewelry And Acc Boxes, Presenta Boxes For Jewellery, Prese Boxes For Jewel Small Jewellery Of Precious Meta Wooden Jewellery Boxes	Jewetal,  ff  Boxe  Jew  For  Rolls  / Ro  ner  eess  ation  ntat  lry:  Box  als,	es of velry s For olls ory	31/Jul./2018 30/Jul./2028		oto in Section 8 ademark Photos)
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The Average Time For New Products Launched	
Product Category	Lead Time
N/A	N/A
The Shortest Time For A New Item Launched	
Product Category	Shortest Lead Time
N/A	N/A
Does the company provide ODM service for others?	<ul><li>✓ Yes</li><li>☐ No</li></ul>
Are there relevant design input/output, review, and verification documents available for the assessment company?	⊠ Yes □ No
Based on inspection, are R & D employees equipped with adequate specialized equipment?	☐ Yes ☑ No
If yes, please list all key equipment used:	N/A
Do R& D employees use any specific software for designing new products?	<ul><li>☑ Yes</li><li>☐ No</li></ul>
If yes, please list the main software used:	3D
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<ul><li>☑ Yes, with clear written instructions</li><li>☐ Yes, without written instructions</li><li>☐ No</li></ul>
Have the designed products been internal verified or validated?	<ul> <li>☐ Yes, with clear written records</li> <li>☑ Yes, only part written records</li> <li>☐ Yes, without written records</li> <li>☐ No</li> </ul>
Have the designed products been tested by a third-party inspection body?	<ul><li>☐ Yes, all designed products have been tested</li><li>☐ Yes, only part of designed products have been tested</li><li>☐ No</li></ul>
Are the designed products confirmed by the customers?	<ul> <li>☐ Yes, all designed products have been confirmed</li> <li>☑ Yes, part of designed products have been confirmed according to client's requirements</li> <li>☐ No</li> </ul>
Does the company has qualification requirements for designers?	<ul> <li>☐ Yes, with written job description</li> <li>☐ Yes, without written job description</li> <li>☐ No, but at least two years design experience is needed</li> <li>☐ No</li> </ul>
Are the designers' qualifications recognized by the company?	<ul><li>☐ Yes, with written records</li><li>☐ Yes, without written records</li><li>☐ No</li></ul>
6.2 R&D Real Case Description (Confidential)	
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6.3 Design Process (Confidential)

6.4 Design Devices (N/A)

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# **Section 7: Company Development / Expansion Plans**

Company D	Company Development / Expansion Plans						
Item	Company Development Action	Timeframe					
1	The organization is going to increase sales by 100%.	1 Year					

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### **Section 8: Certification & Photos**

#### **Certification & Photos**

Certification & Photos -- Business License (Original)



# **Certification & Photos -- Permit for Opening Bank Account**



Certification & Photos -- Import and Export Enterprise Registration



# ★ Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



# **Certification & Photos -- Custom Clearance Registration Form**



Certification & Photos -- N/A

N/A

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Patent Photos (N/A)

Product Certification Photos (N/A)

Quality Management System Certification Photos (N/A)

Testing Report Photos (N/A)

Trademark Photos

Certification & Photos -- Trademark Certificate

Certification & Photos -- Trademark Certificate

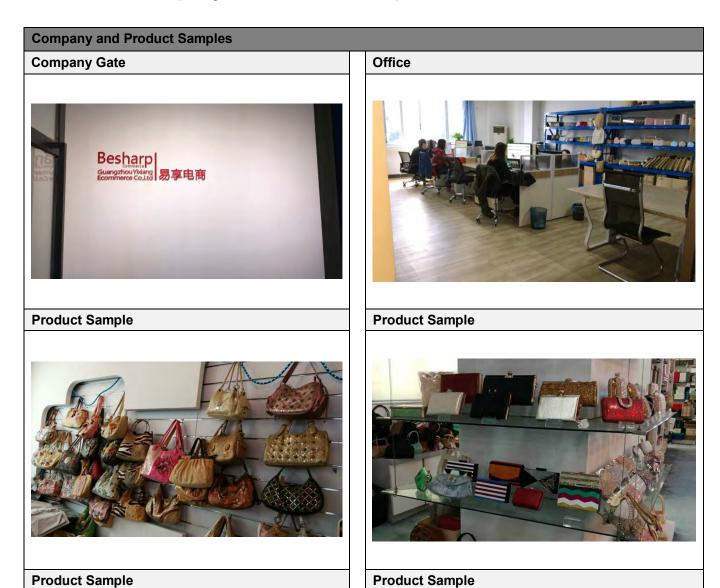
Certification & Photos -- Trademark Certificate

| Certification & Photos -- N/A |

| Certification & Photos -



# **Section 9: Company and Product Samples**



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### **Product Sample**



## Product Sample



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# **Section 10: Competitive Advantages**

10.1 Product Group Capacity					
10.1.1 Products Sold (Within12	Months)				
Products Name	Quant	ity	Revenue (USD)		
Confidential	Confidential		Confidential		
10.1.2 Suppliers Cooperated Wi	th (Within12 Months)	(Confidential)			
10.1.3 Real Case Description (C	onfidential)				
10.2 Real Case for Lower MOC	& Lead Time				
Products Name	MOQ (Within	12 Months)	Lead Time		
Confidential	Confidential		Confidential		
10.3 Real Case for Large Cont	ract & Lead Time				
Products Name	Order (Within	n 12 Months)	Lead Time		
Confidential	Confidential		Confidential		
10.4 Overseas After Sales Service Capacity					
10.4.1 Average response time	24 Hours				
10.5 After-sales service capac	ity				
10.5.1 The Average Guarantee Tir	ne				
Product Catego	ry		Guarantee Time		
Crafts Bags		60 Days			
Crafts Boxes		60 Days			
Premium Accessories		60 Days			
10.5.2 The Longest Guarantee Time					
Product Category			Guarantee Time		
Premium Accessories		60 Days			
10.5.3 Doos the company accept small order?		⊠ Yes			
<b>10.5.3</b> Does the company accept small order?		☐ No			

-- End of Report --

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# Alibaba.com Gold Plus Supplier

# Main Product Lines Verification Report

#### Presented to

# Guangzhou Yixiang Ecommerce Co., Ltd.

## 广州易享电子商务有限公司

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Gold Supplier Member ID:	cn1521299851ujwe		
Gold Supplier Company Name:	Guangzhou Yixiang Ecommerce Co., Ltd.		
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Service Provided by TÜV SÜD Certification and Testing (China) Co., Ltd. Report No.: 18428170\_P+T





## Report No.: 18428170\_P+T

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Reviewed By:	Ms. Ciri Hu	Online Verification:	www.tuv-sud.cn/alibaba-en

Report No.: 18428170\_P+T

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Declaration: All the information below in this report may cover both the Gold Supplier and its Related Company, except the export records, which only belong to the Gold Supplier. Their relationship has been affirmed according to laws and regulations in China, also it will be clearly displayed below. Does the gold supplier have a related company? If has, Please list the related Confidential company name:(abbrev. company A) Company A's Address: Confidential ☐ Wholly Owned ☐ Shareholder/Partner ☐ Cooperation Partner Relationship with Gold Supplier **Enterprise relationship chart:** Gold Supplier Company A

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## **Section 1: Crafts Bags, Crafts Boxes, Premium Accessories**

#### 1.1 The Competitive Advantage of Product Line

Advanced technology, strict quality management process, caring service

#### **1.2 Product Line Description**

Crafts Bags, Crafts Boxes, Premium Accessories

#### **Product Sample**

1. Crafts Bags

2. Crafts Bags

3. Crafts Boxes

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4. Crafts Boxes

5. Premium Accessories

6. Premium Accessories







#### 1.3 Production Capacity

Production Line Capacity	Actual Units Produced (Previous 12 months)
Crafts Bags 50,000 Pcs Per Month	Confidential
Crafts Boxes 50,000 Pcs Per Month	Confidential
Premium Accessories 50,000 Pcs Per Month	Confidential
Number of Product Categories	Number of Product Models
5	1,500

#### 1.4 Production Machinery

Machine Name	Brand & Model No.		Quantity	Number of Year(s) Used		Condition
Cutting Machine	Confidential		4	8		Acceptable
Sewing Machine	Confidential		18	3		Acceptable
Cutting Machine		S	Sewing Machine	е		

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1.5 Testing I	Machinery
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Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
N/A	N/A	N/A	N/A	N/A

#### **1.6 Production Flow**

No. Production Process		No.	Production Process	No.	Production Process
1		2		3	
	Raw Material		Cutting		Fitting 1
4		5		6	
	Sewing		Fitting 2		Packing

## 1.7 Export Market Distribution (Previous Year)

Market	Revenue (USD)	Total Revenue (%)	
North America	Confidential	30.00	
South America	America Confidential		
Eastern Europe	Confidential	5.00	
Southeast Asia	Confidential	15.00	
Africa	0	0.00	
Oceania	Confidential	5.00	
Mid East	Confidential	0.00	
Eastern Asia	Confidential	10.00	

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1.9 Certification (N/A)
1.10 Testing Report (N/A)

Western Europe	Confidential		25.00				
Central America 0			0.00				
Northern Europe	Confidential		2.00				
Southern Europe	Confidential		2.00				
South Asia	Confidential		1.00				
Domestic Market	0		0.00				
1.8 Order Capacity							
1.8.1 Real Case for Lower MOQ							
Products Name		MOQ (In the last 12 months)					
Confidential		Confidential					
1.8.2 Real Case for Large Contract							
Products Name		Order (In the last 12 months)					
Confidential		Confidential					
1.8.3 Shortest Lead Time							
Products Name	Order (In the last 12 mont	hs)	Shortest Lead Time (In the last 12 months)				
Confidential	Confidential		Confidential				

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